



# INTRODUCTION & **OVERVIEW**

## 1 THE EVENT

**Credit One Charleston Open** 

2 THE VENUE

**Credit One Stadium** 

3 THE OPPORTUNITY

A Fully Integrated Sponsorship



# THREE TIME TOURNAMENT OF THE YEAR 2022 | 2023 | 2024

The Charleston team have been in the truest sense of the word transformational for all commercial and community partners associated with the Credit One Charleston Open

Charleston should serve as the template – the gold standard for tournaments of all sizes and stripes as to what can be achieved and what must be required to elevate the sport.

- Ken Solomon, President of the Tennis Channel



#### A Pioneer in Women's Tennis

The Credit One Charleston Open has grown into the largest women's only professional tennis event in North America, standing as a beacon of empowerment, opportunity, and fierce competition. As both a premier destination and a launchpad for WTA's rising stars, it has firmly cemented itself as a hallmark of women's tennis.

Since its inception in 1973, the Charleston Open has been much more than just a tennis tournament. It's been a trendsetter, a catalyst for change in women's sports, and a milestone maker, proudly standing as:



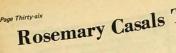
The first women's only tennis event broadcasted nationally



The first women's only tennis event to reach \$100,000 and \$1,000,000 in prize money







Rosemary Casals Takes Cup From Top Seeds

### **Television & Digital Streaming**

22.8M

Total **Audience**  \$71.5M

**Net Sponsorship** Value

5,216HRS

**Total Brand Exposure** 



11.1M

Linear TV Audience 11.7M

**Digital Streaming Audience** 

2,218

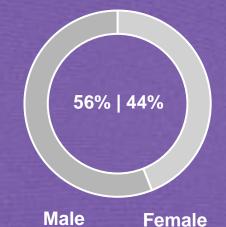
Linear TV **Broadcast Hours**  163

Number of **Markets** 

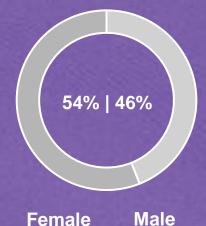
#### **U.S remains top market by Linear TV Audience**

- **5.3M viewers in 2024**
- +21% over 2023 (4.3M viewers)
- +100% over 2022 (2.6M viewers)

#### **Global TV Demographics**



#### **United States TV Demographics**



#### **Attendance Demographics**

## 90,000+ Fans

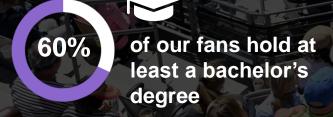
Across 9 days of tennis













Data Provided by Ticketmaster





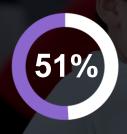






### **Ticketing**

15%  $\approx$  Total Revenue



Ticket holders from SC

#### **Top 5 States**

- 1. South Carolina
- 2. North Carolina
- 3. Georgia
- 4. Florida
- 5. New York

Data Provided by Ticketmaster





Total Revenue

15% 🙈

**Total POS Locations** 









#### Social Media Engagement







9,686,210

**Total Impressions** (All Platforms)

+18%



818,801

Total Engagement (All Platforms)

+75%



337 Posts  $\rightarrow$  6,784,192 Impressions



158 Posts → 110,561 Impressions



295 Posts → 1,334,801 Impressions

## 2024 Player Field

5

#### **Past Champions**

Daria Kasatkina, Veronika Kudermetova, Madison Keys, Sloane Stephens, & Ons Jabeur

#### **Grand Slam Champions**

Sophia Kenin, Sloane Stephens, Caroline Wozniacki & Victoria Azarenka

3

#### **Top Ten Ranked Players**

Ons Jabeur, Jessica Pegula, Maria Sakkari













## Partnerships\*





**VOLVO** 





































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**Credit One Stadium** 

# 3 THE OPPORTUNITY

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April 2022 marked a historic moment as we proudly unveiled the newly renovated Credit One Stadium. The project has turned what was once an aging structure into a state-of-the-art, standard-setting venue.

- Seating capacity expanded from 7,500 to 11,000
- Added 16 permanent suites
- 75,000 ft<sup>2</sup> multi-use stage house with a 200-person VIP Club, F&B operations, player services, and broadcast + stadium production





## The Club



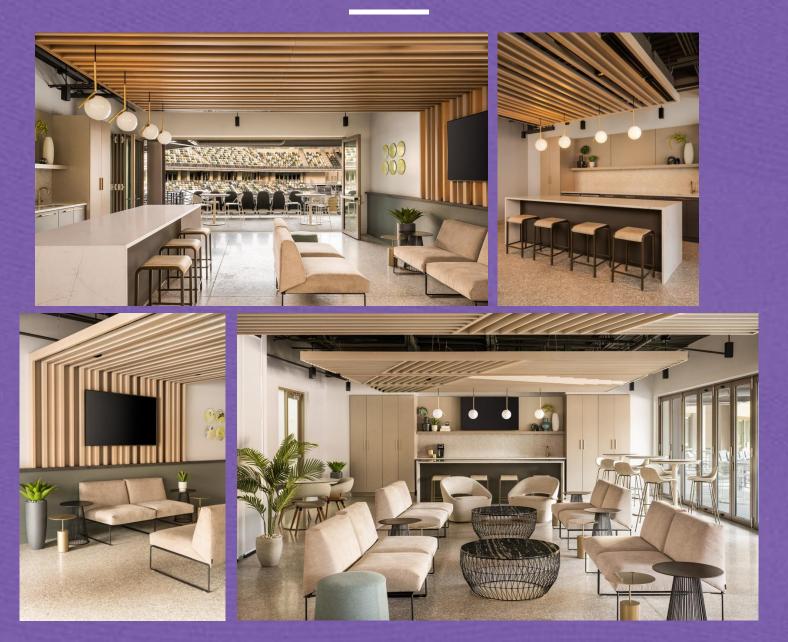








## Suites



## Player Areas





## 2022 Pollstar Top 100 Stadiums

No. 1 allegiant stadium Las Vegas, NV

No. 8 London, UK

No. 22 Mercedes-Benz
STADIUM Manchester, UK

No. 58 CreditOne Charleston, SC

No. 63



Phoenix, AZ

No. 79



New York, NY

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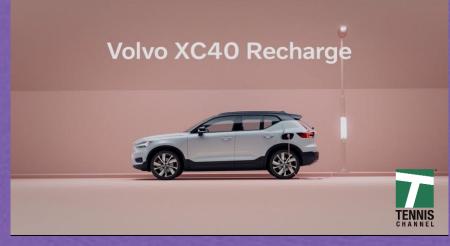
Branding & Exposure

Digital & Social

Traditional Media

Premium Hospitality









Experiential

**Event Marketing** 

Promotion

Advertising









